

Body and Soul presents a unique and emotionally intelligent approach to building a sustainable boudoir photography business. The higher-level strategies within these pages will enable photographers to move beyond the task of simply making pretty pictures to greater goals, such as understanding the emotional journey of the boudoir process, building meaningful, long-term relationships with clients, and creating a referral engine to sustain your business. Susan Eckert combines her professional experience as an internationally published photographer with her advanced degree in Psychology to deconstruct the boudoir experience. Each chapter is complemented by interviews with her clients, and illustrates how photographers can partner with their clients throughout the boudoir process in the development of meaningful work. Highlights of this book include: Self-assessment questionnaires to help you develop your brand and identify your market Best practices for developing positive client relationships before, during, and after the photoshoot Helpful advice for how to work with the sensitive aspects of boudoir photography, such as body image Succinct and thorough guidance for behind-the-camera techniques that will bring your client's emotional story to life Personal interviews with clients who openly discuss their photoshoot goals, comfort levels, and boudoir photography journeys An interview with a clinical psychologist on the role and value of the emotionally-intelligent boudoir photographer

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